



# Facilitator

Eagles Flight is recruiting a high caliber individual to join our facilitator team.

A facilitator is responsible for the delivery of our Eagles Flight experiences and programs. With visionary leadership and a mindset of build, evolve and grow, help us expand our facilitator team capacity, as well as develop relationships with our current clients.

As a facilitator, you will be part of an internal team at Eagles Flight Asia Pacific as we continue to expand our business across Asia & Australia.

We are looking for exceptional individuals to join the team. We are growing quickly, so sound judgement, creativity, accountability, and the ability to present will be critical to your success.

You would also need to thrive on the opportunity to be part of a global team committed to Eagles Flight's point of difference: Changing behavior to improve performance.

This role will actively support and report to the Chief Operations Officer.



## In This Role You Will:

- 1) Develop, implement, and facilitate workshops and or conference sessions. You are responsible for the groups engagement and the delivery of specific learning outcomes.
  - a) Ensure accurate collection of data, evaluations and other metrics in order to produce qualitative and quantitative reports regarding workshop and or conference activities for CEO & COO.
  - b) Optimise and report on lead generation and conversion.
- 2) Establish, develop, and maintain positive client relationships via email, phone, and in person.
- 3) Provide insight into client portfolio performance and make recommendations for further improvements to both the client and Eagles Flight.
  - a) Support the instructional design of our market leading programs.
  - b) Design and support a seamless customer experience.
  - c) Evaluate and develop recommendations for new and existing products and services.
  - d) Contribute to innovative end-to-end concepts and promotional activities.
  - e) Define, validate, and align customer value propositions and desired learning outcomes with our products, services, and brand position.
- 4) Ensure effective and ongoing communication and collaboration between team members and our broader global Eagles Flight team.
- 5) Work with and be based with our Singapore team.
  - a) Opportunity to work with and facilitate for our clients across Asia and Australia. You will also have the opportunity to learn from and collaborate with our teams in North America, South America, Europe and the Middle East.
- 6) Be provided a competitive basic salary plus significant financial upside related to the business and client portfolio growth they create.

## You Should Have:

1. Demonstrated experience in delivering and evaluating effective multi-faceted workshops
2. Strong written and verbal communication skills including interpersonal and presentation skills
3. Ability to manage and work within a small team environment
4. Experience using project management software, Asana is preferable
5. Experience using communications tools, Howspace is preferable
6. Experience using a CRM, Hubspot is preferable.



## About The Team You'll Be Joining

*Exceptional Service ~ Absolute Quality ~ Genuine Friendliness ~ Leadership Excellence ~ Ethical Profit*

Our team is renowned for the ownership they take in the quality of their work and delivering incredible outcomes together. As a result, we are a close knit team that is energetic, and collectively owns creating a positive environment. We do this through our strong commitment to our values.

Eagles Flight employees who demonstrate high performance and commitment have the opportunity for career development and advancement within our team.



## Join Us Today

If this sounds like you, please send us the following two things:

- 1.1 Cover letter
- 1.2 Resume

Applications can be sent to [efasia.hr@eaglesflight.com](mailto:efasia.hr@eaglesflight.com). Please include Facilitator in your subject line. We will only be accepting applications from Singapore citizens/PR.

We thank all applicants for their interest; however, only those selected for further consideration will be contacted. If you are a person with a disability and require accommodation to successfully apply, please email us to make your accommodation request.