POWERING TEAM PERFORMANCE™
BRINGING THE SEVEN CORNERSTONES OF TEAMWORK™ TO LIFE
POWERING TEAM PERFORMANCE™

OVERVIEW
Powering Team Performance brings Phil Geldart’s new book to life and serves as a catalyst for generating outstanding results. It offers teams the tools and understanding they need to develop a high performing team. The program helps participants understand their role on the team, and provides them with a powerful tool to unleash the potential of the team.

THE FORMAT
The session begins with a discussion about world class teamwork and why some teams fall short. The group is then introduced to The Seven CORNERSTONES of Teamwork™, a diagnostic tool that bridges the gap between team concept and team practice. Through various mediums including video, group, and individual experiential activities, participants discuss and practice using the team principles of The CORNERSTONES™ throughout the day.

KEY LEARNING POINTS
Participants in Powering Team Performance will learn how to apply the seven principles to achieve maximum results. Participants will learn how to:
• Discover and understand critical team dynamics
• Effectively facilitate open team communication
• Establish a common language for diagnosing team effectiveness
• Understand individual impact on team goals and results
• Diagnose team effectiveness based on each team members’ opinions, observations and perceptions

PRACTICAL DETAILS
- GROUPS OF UP TO 30 PARTICIPANTS
- FULL DAY SESSION
- DESIGNED FOR TEAMS AT ALL LEVELS
- DOES NOT NEED TO BE TAKEN ONLY BY INTACT TEAMS

THE AGENDA

CONTENT
ROLE OF THE LEADER
A context-setting discussion on the behaviors that define a world-class team, and the leader’s critical role in harnessing this level of teamwork to deliver the plan as expected

CONTENT
THE SEVEN CORNERSTONES OF TEAMWORK™
The seven key principles that define and drive the behaviors of a world-class team, The Seven CORNERSTONES of Teamwork are presented and discussed

APPLICATION
THE SEVEN CORNERSTONES OF TEAMWORK™
Participants use The CORNERSTONES™ as both a team design and diagnostic tool against scenarios provided

EXERCISE
TONGO’S TOWER™
A challenging activity that provides a basis for application of The CORNERSTONES

VIDEO
TEAMWORK IN ACTION
A practical and compelling look at a world-class team in action – participants identify the ‘CORNERSTONE’ behaviors as they are demonstrated, and reflect on the impact on both the individual and the leader

PRACTICE
FIRA TORA™
A complex activity that requires effective teamwork, and builds further understanding of, and commitment to, the principles of The CORNERSTONES

EXPERIENCE
CORAL BANKS CONSTRUCTION COMPANY™
A themed, dynamic, and fast-paced challenge in which teams must now apply the traits of a high-performing team to achieve the objective within the allotted time

APPLICATION
THE CORNERSTONES IN ACTION
Teams reflect on their experience in the Coral Banks challenge and explore the impact of The CORNERSTONES on their respective results

APPLICATION
PERSONAL ACTION PLANNING
Individuals identify opportunities for personal and business-relevant application of the day’s learning, and plan accordingly
THE SEVEN CORNERSTONES OF TEAMWORK™

1. Leadership
2. Unanimous Focus on a Common Goal
3. Clearly Defined Roles for Subgroups
4. Shared Resources
5. Effective and Frequent Communication
6. Consistent United and Enthusiastic Effort
7. Periodic and Temporary Suppression of the Ego

THE FIVE LAWS OF USING CORNERSTONES

1. Every team member needs to always bring their Cornerstones to every team meeting.
2. The Seven Cornerstones should be used when the team first meets to set up the team.
3. During team meetings Cornerstones should be used at least once - a "Stones Check" - in the middle of the meeting. The team leader is responsible for this.
4. Cornerstones should be used at the end of the meeting by the team leader, who should call for a "Stones Check" and ask the following question: "When we next meet together, what's the one area in which we should try to improve?"
5. Anyone can call for a "Stones Check" whenever they wish, if they feel it will improve team performance.
USING THE SEVEN CORNERSTONES OF TEAMWORK™ TO ACCELERATE BUSINESS RESULTS

THE DISCOVERY OF DR. THOMAS RAE™

Dr. Rae is a Professor of Archeology who makes an exciting archeological discovery, and with it creates a complex challenge requiring teams to recreate the floor of the Emperor Tiberius from numerous clues.

LENGTH: 2 HOURS

CODE NAME: ENIGMA™

USE CORNERSTONES TO SOLVE SEVERAL SHORT CHALLENGES

You are a key member of a team of spies in this high immersive learning experience. Your mission is to complete a series of clandestine operations in a high stakes arena, in a fast-paced, fun environment that is constantly shifting. You will need to draw upon all of the strengths of your team to overcome obstacles, and achieve the objectives.

LENGTH: 3 HOURS

WINDJAMMER™

USE CORNERSTONES WITHIN A SIMULATED BUSINESS CHALLENGE

Enter the competitive world of Windjammer, where you and your team manufacture high-end sailing products in an exceedingly active marketplace. The demand for your products is high, but market fluctuations will affect their value over time. In this highly animated team-building experience your team must perform to their optimum to succeed.

LENGTH: 3 HOURS

KIDNET™

USE CORNERSTONES ON A MAJOR TEAM CHALLENGE, WITH AN EXECUTIONAL EXCELLENCE™ FOCUS

An intense and extremely challenging teamwork activity that begins with teams having to create a strategy for tackling their mandate. The team then moves to collaborative tactical execution of that strategy, and then finally to working together to demonstrate its effectiveness.

LENGTH: 4 HOURS

ADDITIONAL STAND-ALONE TEAM-BUILDING EXPERIENCES

TONGO'S TOWER™

REALIZE THE NEED FOR CORNERSTONES

A short and highly engaging activity where participants compete to build the highest tower possible from unlikely components. In the process they discover the importance of teamwork, and the gap that often exists between desire and execution.

LENGTH: 30 MINUTES

FIRA TORA™

SEE THE IMPACT OF CORNERSTONES

Fira Tora is a unique activity where participants work in teams to deliver a predictable result in a high energy challenge, requiring speed, ingenuity, and insight.

LENGTH: 1 HOUR

QUARTET™

IMPROVE THE PERFORMANCE OF “TEAMS OF TEAMS” THROUGH EFFECTIVE USE OF CORNERSTONES

In this highly interactive and multi-dimensional activity, teams and sub teams work against time to optimize their scores, through best use of available resources and best choices from many options.

LENGTH: 90 MINUTES

CORAL BANKS CONSTRUCTION COMPANY™

RECOGNIZE WHAT’S POSSIBLE WITH TEAMS USING CORNERSTONES

A highly complex and fast paced task in which every team must work together in order to achieve their objectives within the allotted time. The result is a large scale bridge, designed to help save an endangered turtle population.

LENGTH: 2 HOURS