



## Capitalizing on Every Opportunity - Windjammer

Every business contends with shifting market conditions, resource management challenges, and identifying which activities offer the highest payoff, but these each have varied levels of impact. So, what makes the difference? The answer lies in the ability to capitalize on profit from all opportunities, not just those that are readily accessible. This is what sets world-class companies apart. In Eagle's Flight's engaging experiential learning program, *Windjammer*™, participants will be tasked to capitalize on every opportunity, where their negotiation, relationship, and team-building skills will be tested and honed. Participants will leave with an understanding of how using their team effectively, and operating with a practical yet flexible plan, will increase both profit and efficiency.

### THE OUTCOME

*Individuals will return to work with the ability, tools, and confidence to:*

- Deliver a focus on profit throughout the stages of planning, goal-setting, team-building, and execution
- Adjust team tactics and resources as necessary to spring into productive action that capitalizes on new opportunities
- Quickly prioritize objectives and forge relationships to take advantage of profit peaks
- Apply strategies to adjust to changing conditions and to overcome obstacles as they arise



Left with questions? Wondering what a partnership could look like? Give us a shout!

Toll-Free North America: 1-800-567-8079 • International: +1-519-767-1747 • [www.eaglesflight.com](http://www.eaglesflight.com)  
Asia Pacific: +65-6805-0668 • Europe: +44 (0) 1753-533010 • South America: +55-11-3050-2210

## THE DETAILS



2 - 3 hour  
program



10 - 5,000  
participants



Ideal for  
training and  
corporate events



Customization and  
delivery options  
available



Post-course  
reinforcement  
available

## THIS ISN'T YOUR ORDINARY LEARNING EXPERIENCE

An Eagle's Flight experiential learning program is unlike anything you or your participants have seen before – it's not another lecture, case study, or role-play. It's an immersive, learn-by-doing experience, where the learning is embedded in an engaging theme intentionally and apparently unrelated to participants' work environments. Why do we do this? It allows participants to simply be themselves in the experience, and act as they normally would at work. This is where true behavior change begins.

By personally experiencing the results that come from applying their existing behaviors, participants see the link between their performance in the experience and the changes they need to make to maximize performance at work. A powerful debrief reinforces the lessons learned in the experience and shows how to apply those lessons back on the job. New competencies are developed, learnings are retained, and individuals are more likely and better able to enthusiastically apply their new knowledge to improve their day-to-day performance.



***"The use of your experiences to build understanding and conviction is an Eagle's Flight trademark; and one which, in my opinion, is a true differentiator that sets you apart from all others in your field."***

Marc Caira, Vice Chair, Restaurant Brands International



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