



## Delivering Results with Integrity - Council of the Marble Star

Delivering the results you have committed to can be challenging when you are required to do so with personal integrity and in a way that upholds company values. In order to succeed, it's critical to create productive business relationships within the context of corporate culture. While the pressure to produce results can undercut how we behave and interact with others, the quality of our working relationships greatly impacts productivity. In Eagle's Flight's engaging experiential learning program, *Council of the Marble Star™*, participants will work together to succeed in both areas that matter - profit and professionalism. Ultimately, they walk away with the understanding that how you achieve your results is just as important as the results.

### THE OUTCOME

*Individuals will return to work with the ability, tools, and confidence to:*

- Negotiate and build lasting, productive relationships that drive the results promised
- Prioritize the market value of reputation and focus on long-term success over short-term gain
- Recognize how the perception of intentions can be misunderstood and affect results
- Identify and eliminate weaknesses while maximizing on strengths through sharp negotiation skills
- Synchronize company culture and values with behaviors and actions



Left with questions? Wondering what a partnership could look like? Give us a shout!

**Toll-Free North America:** 1-800-567-8079 • **International:** +1-519-767-1747 • [www.eaglesflight.com](http://www.eaglesflight.com)  
**Asia Pacific:** +65-6805-0668 • **Europe:** +44 (0) 1753-533010 • **South America:** +55-11-3050-2210

## THE DETAILS



3 - 4 hour  
program



10 - 5,000  
participants



Ideal for  
training and  
corporate events



Customization and  
delivery options  
available



Post-course  
reinforcement  
available

## THIS ISN'T YOUR ORDINARY LEARNING EXPERIENCE

An Eagle's Flight experiential learning program is unlike anything you or your participants have seen before – it's not another lecture, case study, or role-play. It's an immersive, learn-by-doing experience, where the learning is embedded in an engaging theme intentionally and apparently unrelated to participants' work environments. Why do we do this? It allows participants to simply be themselves in the experience, and act as they normally would at work. This is where true behavior change begins.

By personally experiencing the results that come from applying their existing behaviors, participants see the link between their performance in the experience and the changes they need to make to maximize performance at work. A powerful debrief reinforces the lessons learned in the experience and shows how to apply those lessons back on the job. New competencies are developed, learnings are retained, and individuals are more likely and better able to enthusiastically apply their new knowledge to improve their day-to-day performance.



***"The use of your experiences to build understanding and conviction is an Eagle's Flight trademark; and one which, in my opinion, is a true differentiator that sets you apart from all others in your field."***

Marc Caira, Vice Chair, Restaurant Brands International



Left with questions? Wondering what a partnership could look like? Give us a shout!

Toll-Free North America: 1-800-567-8079 • International: +1-519-767-1747 • [www.eaglesflight.com](http://www.eaglesflight.com)  
Asia Pacific: +65-6805-0668 • Europe: +44 (0) 1753-533010 • South America: +55-11-3050-2210