



Driving Results through Coaching – Dr. Thomas Rae

When done properly, coaching and feedback create stronger relationships between leaders and their team members. Effective coaching has the ability to improve individual performance, drive results, and positively influence the company's culture. The challenge facing many organizations is how to ensure that the power of coaching is fully understood, and is accurately and effectively applied. In Eagle's Flight's experiential coaching program, *The Discovery of Dr. Thomas Rae™*, your employees will get hands-on practice delivering effective feedback, and the debrief brings to life the real-world application of coaching to achieve the desired results from direct reports.

THE OUTCOME

Individuals will return to work with the ability, tools, and confidence to:

- Identify coachable moments and apply coaching skills to improve performance
- Create stronger relationships between the leader and the team members - this translates to the improved performance of individuals
- Use teamwork principles as the standard for giving and receiving coaching and feedback
- Apply coaching principles practiced in the program back on the job



Left with questions? Wondering what a partnership could look like? Give us a shout!

Toll-Free North America: 1-800-567-8079 • **International:** +1-519-767-1747 • www.eaglesflight.com
Asia Pacific: +65-6805-0668 • **Europe:** +44 (0) 1753-533010 • **South America:** +55-11-3050-2210

THE DETAILS



3 hour
program



12 - 500
participants



Ideal for
training and
corporate events



Customization and
delivery options
available



Post-course
reinforcement
available

THIS ISN'T YOUR ORDINARY LEARNING EXPERIENCE

An Eagle's Flight experiential learning program is unlike anything you or your participants have seen before – it's not another lecture, case study, or role-play. It's an immersive, learn-by-doing experience, where the learning is embedded in an engaging theme intentionally and apparently unrelated to participants' work environments. Why do we do this? It allows participants to simply be themselves in the experience, and act as they normally would at work. This is where true behavior change begins.

By personally experiencing the results that come from applying their existing behaviors, participants see the link between their performance in the experience and the changes they need to make to maximize performance at work. A powerful debrief reinforces the lessons learned in the experience and shows how to apply those lessons back on the job. New competencies are developed, learnings are retained, and individuals are more likely and better able to enthusiastically apply their new knowledge to improve their day-to-day performance.



"The use of your experiences to build understanding and conviction is an Eagle's Flight trademark; and one which, in my opinion, is a true differentiator that sets you apart from all others in your field."

Marc Caira, Vice Chair, Restaurant Brands International



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